



**CESifo/PEPG Conference on
Economic Incentives: Do They Work in Education?
Insights and Findings from Behavioral Research**

**CESifo Conference Center, Munich
16-17 May 2008**

Thursday, 15 May 2008

7:00 Informal Reception at the *CESifo Conference Center (Ifo Institute)*

Friday, 16 May 2008

09:00 - 09:10 **Welcome & Introduction**

Session I – Teacher and Student Incentives

Chair: Ludger Wößmann (University of Munich and Ifo Institute)

09:10 - 09:55 **Gender Differences in Market Competitiveness in a Real Workplace: Evidence from Performance-based Pay Tournaments among Teachers**

VICTOR LAVY (Hebrew University, Jerusalem)

Discussant: Karthik Muralidharan (Harvard Graduate School of Education)

09:55 - 10:40 **Paying to Learn: The Effect of Financial Incentives on Elementary School Test Scores**

ERIC BETTINGER (Case Western Reserve University)

Discussant: Hans Bonesrønning (Norwegian University of Science and Technology, Trondheim)

10:40 - 11:00 Coffee Break

Session II – Private School Operation

Chair: Caroline M. Hoxby (Stanford University)

- 11:00 - 11:45 **The Impact of School Choice on Educational Performance, Segregation and Costs: Swedish Evidence**
ANDERS BÖHLMARK (Stockholm University), Mikael Lindahl (Uppsala University)
Discussant: Eric A. Hanushek (Hoover Institution, Stanford University)
- 11:45 - 12:30 **“Every Catholic Child in a Catholic School”: Historical Resistance to State Schooling, Contemporary Private Competition, and Student Achievement across Countries**
Martin R. West (Brown University), LUDGER WOESSMANN (University of Munich, Ifo Institute of Economic Research and CESifo)
Discussant: Mikael Lindahl (Uppsala University)
- 12:30 - 1:30 Lunch

Session III – Incentives at Work

Chair: Eric A. Hanushek (Hoover Institution, Stanford University)

- 1:30 - 2:15 **You get what you pay for: Incentives and Selection in the Education System**
ARMIN FALK (University of Bonn), Thomas Dohmen (ROA, Maastricht University, IZA, DIW)
Discussant: Richard E. Romano (University of Florida)
- 2:15 - 3:00 **The Role of Information in the Take-up of Student Loans**
Adam Booij (University of Amsterdam), Edwin Leuven (University of Amsterdam), HESSEL OOSTERBEEK (University of Amsterdam)
Discussant: Michael Podgursky (University of Missouri-Columbia)
- 3:00 - 3:20 Coffee Break
- 3:20 - 4:05 **Are Educational Vouchers Only Redistributive?**
Eric Bettinger (Case Western Reserve University), MICHAEL KREMER (Harvard University), Juan Saavedra (Harvard University)
Discussant: John H. Bishop (Cornell University)
- 7:00 Dinner

Saturday, 17 May 2008

Session IV - Incentives in Charter Schools

Chair: Paul E. Peterson (Harvard University)

- 09:00 - 09:45 **Incentives in Charter Schools**
CAROLINE M. HOXBY (Stanford University)
Discussant: Stephen J. Machin (University College London)
- 09:45 - 10:30 **Paying for A's: An Early Exploration of Student Reward and Incentive Programs in Charter Schools**
MARGARET RAYMOND (CREDO, Stanford University)
Discussant: Jay P. Greene (University of Arkansas)
- 10:30 - 10:50 Coffee Break

Session V – School Management

Chair: Michael Kremer (Harvard University)

- 10:50 - 11:35 **Impact of For-Profit and Non-Profit Management on Student Achievement: The Philadelphia Experiment**
PAUL E. PETERSON (Harvard University), Matthew M. Chingos (Harvard University)
Discussant: Jim Taylor (Lancaster University)
- 11:35 - 12:20 **Educational Achievement and Ethnicity in Compulsory Schooling**
Christian Dustmann (University College London), Stephen Machin (University College London), UTA SCHOENBERG (University of Rochester)
Discussant: Martin R. West (Brown University)
- 12:20 - 1:20 Lunch

Session VI - Teacher Performance Pay

Chair: Stephen J. Machin (University College London)

- 1:20 - 2:05 **Teacher Unions, Teacher Pay and Student Performance in India: A Pupil Fixed Effects Approach**
GEETA G. KINGDON (Oxford University), Francis Teal (Oxford University)
Discussant: Matthew M. Chingos (Harvard University)

- 2:05 - 2:50 **Impact of the Teacher Advancement Program on Student Test Score Gains: Findings from an Independent Appraisal**
MATTHEW SPRINGER (Vanderbilt University), Dale Ballou (Vanderbilt University), Art (Xiao) Peng (Vanderbilt University)
Discussant: Torberg Falch (Norwegian University of Science and Technology, Trondheim)
- 2:50 - 3:10 Coffee Break
- 3:10 - 3:55 **The Impact of Performance Pay for Public School Teachers: Theory and Evidence**
MARCUS A. WINTERS (University of Arkansas), Gary W. Ritter, Ryan H. Marsh, Jay P. Greene (University of Arkansas), Marc J. Holley
Discussant: Kerstin Schneider (University of Wuppertal)
- 3:55 - 4:40 **Teacher Performance Pay: Experimental Evidence from India**
KARTHIK MURALIDHARAN (Harvard University Graduate School of Education), Venkatesh Sundararaman (World Bank)
Paul E. Peterson (Harvard University)
- 7:00 Conference Dinner at the *Seehaus im Englischen Garten*