

CURRICULUM VITAE

1. **FAMILY NAME: GUIDI**
2. **FIRST NAME: Daniele**
3. **DATE OF BIRTH: 02/05/1965**
4. **NATIONALITY: Italian and Irish**
5. **CIVIL STATUS: married**

6. EDUCATION:

<i>Institution</i>	UNIVERSITY OF SIENA
<i>Date:</i>	1999-2000 - Post Doctoral Research Grants 1994 –1997 - Ph. D. Grant
<i>Degree(s) or Diploma(s) obtained:</i>	Post Doctoral Research on Sustainable Transport: multi-attribute impact analysis of freight transport policy choices Ph.D in Agricultural Economics and Policy – Thesis: Evaluation model for sustainable development investments in rural electrification – Dissertation Advisor Prof. Alessandro Vercelli
<i>Institution</i>	TUFTS UNIVERSITY, BOSTON, U.S.A.
<i>Date:</i>	Sept. 1991- June 1993 Fulbright Fellowship and CNR Grant for Research Abroad
<i>Degree(s) or Diploma(s) obtained:</i>	M.A. in Environmental Policy Thesis: Prospects and Policies for Solar PV Technology Development – Thesis Advisor: Prof. William Moomaw
<i>Institution</i>	UNIVERSITY OF ROME, ITALY
<i>Date:</i>	1984-1989
<i>Degree(s) or Diploma(s) obtained:</i>	B.A. in Economics Summa cum Laude Thesis on <i>Environmental Impact Assessment Methods</i>

7. LANGUAGE SKILLS: (Mark 1 to 5 for competence, 5= very good)

<i>Language</i>	<i>Mother tongue</i>	<i>Reading</i>	<i>Speaking</i>	<i>Writing</i>
Italian	X	5	5	5
English		5	5	5
Spanish		3	2	1
French		3	1	1

8. MEMBERSHIP OF PROFESSIONAL BODIES:

- ❖ Member of the Social Investment Group of the European Foundation Centre (Brussels);
- ❖ Member of REEEP (Renewable Energy and Energy Efficiency Partnership) Network
- ❖ Member of the Private Financing Advisory Network of the Climate Technology Initiative
- ❖ Member of the Advisory Board of Agroils Srl
- ❖ Member of the Scientific Advisory Board of Treedom Srl

9. OTHER SKILLS: Windows, Office and its applications, multi-criteria analysis software

10. PRESENT POSITION: Own firm, ECOSOLUZIONI Snc *Environment, Energy & Economics consulting firm*

11. YEARS WITHIN THE FIRM: 10 years

12. KEY QUALIFICATIONS: *Environmental Economist* with over 20 years of expertise in research and consultancies on sustainable development issues (renewable energy, sustainable agriculture, Climate Change policies and impacts, transport sector, agro-industry, Local Agenda 21, *Brown-fields* redevelopment), evaluation methodologies (Cost-Benefit Analysis, Multi-Criteria Analysis, Environmental Impact Assessment, Sustainability Indicators), economics tools for environmental policy, land use planning, business planning and strategic advisory for sustainable business ventures. *Development Cooperation* competency in renewable energy and sustainable agriculture for rural development, cross-cutting issues of Climate Change and rural/agriculture development, Clean Development Mechanism, micro-enterprise development, rural finance and micro-credit mechanisms, rural electrification projects, program/project design, implementation and evaluation, clean technology transfer, social investment and poverty alleviation.

- More than **16 years of experience in Renewable Energy investments promotion and project identification and development**
- In-depth knowledge of **key policy issues** regarding **Clean Technology, Renewable Energy, Sustainable Agriculture**
- Experience in identification, formulation and execution of small holder inclusive **sustainable agriculture value chain** projects (organizational, market, financial and sustainability aspects)
- Experience working with both **public and private sectors in the Environmental business** sector and in **climate change mitigation** strategies
- **EC-EuropeAid project proposals evaluator** and delegation support for ACP-EU Energy Facility I, Energy Facility II, and evaluator for Environment and Sustainable Management of Natural Resources, including Energy Programme (2007-2009)
- **Assessor of EC project proposals** for EACI (Intelligent Energy for Europe), DG TREN, DG R&D, REA, Central Europe and **ex post assessment** of EC programmes (EACI).
- Excellent **understanding of financial and cost-benefit issues** and **experience with EU procedures** gained in recent evaluations and support to EC Delegations.
- Research and planning experience with **rehabilitation of the physical environment, including contaminated sites and land and brown-field redevelopment**
- Experience in **finance advisory and investment promotion for renewable energy and energy efficiency investments**
- **Advisor** to UN IFAD on the draft *Environment and Natural Resources Management Strategy* (2011-15) and consultant for the **review** of agricultural development Loans and Grants
- **Advisor** for business development coaching of sustainable energy start up companies for the Climate Technology Initiative – *Private Financing Advisory Network* (CTI-PFAN)

13. SPECIFIC COUNTRIES EXPERIENCES:

Country	Date: from (month/year) to (month/year)
Brazil	3 weeks missions - July 2004 and November 2005
China, H.K.	Six 1-2 weeks missions in- 1998-2002, 2004
Dominican Republic	April 1993 and 2 weeks September 2007
Kosovo	2-3 week missions in 2000 and 2001
Maldives	3 week mission 1999
Morocco	4 weeks missions in 1995 and in 1996
Sri Lanka	1 week mission 1999
Syria	3 week missions in 1997 and 1998
Thailand	1 week missions 1998 and 2004
Vietnam	3-4 week missions in 1997, 1998, 1999
U.S.A.	June 1991-July 1993; Dec. 1998; Dec. 2000; 6 weeks in 2006, 2007 and 2008

14. PROFESSIONAL EXPERIENCE RECORD: See table below

Date	Location	Company	Position	Description
Oct. 2010 -present	Rome	IFAD	Consultant – external review of grants & loans	Review and assessment of Large Grant Design Documents for 6 sustainable agriculture and rural development projects; Review of 2 GEF agricultural project proposals (Ghana and Panama) Review of IFAD Loans under negotiation with specific reference to their contribution to sustainable agriculture and natural resources management: Lesotho SADP (<i>Smallholder Agriculture Development Program</i>) IFAD-WB joint \$20 mln. loan; Malawi SAPP (<i>Sustainable Agriculture Production Programme</i>) IFAD \$35 mln. Loan; Zambia S3P (<i>Smallholder Productivity Promotion Programme</i>) IFAD \$ 28.5 mln. Loan Member of a group of external sustainable agriculture experts to the Environment and Climate Division for the review of the draft Environment and Natural Resources Management Strategy (2011-2015)
Sept.2010 - June 2011	Boston	Harvard University	Research Fellow	Giorgio Ruffolo Mid-career Research Fellow & Fulbright Research Scholar at the Sustainability Science Programme, Center for International Development, Kennedy School of Government, Harvard University. Conducted research project on Sustainable Agriculture value chain approaches for poverty alleviation and market linkages for smallholders. Focus on the business models and governance arrangements that seem sustainable and effective, and on the policy measures to promote them. Audited Food Policy & Politics course (Prof. Robert Paalberg) and participated to the Research Seminar Sustainability Science: An Interdisciplinary Introduction (Prof. William Clark). Presentations at Sustainability science seminar at Harvard's Kennedy School and at Intl. Relations Dept. of Boston University. Research results published in the CID Working Papers Series
May 2010 - present	Italy, USA, Belgium	CTI PFAN	Consultant	Advisor for assistance to business planning and coaching of two clean energy companies in Ghana and Tanzania participating to the competition sponsored by CTI (Climate Technology Initiative) PFAN (Private Financing Advisory Network) Africa Forum for Clean Energy Financing (South Africa, 14-15 September) – SOIL venture for a sustainable jathropha biodiesel value chain in Ghana reached the 2° ranking. (on over 65 ventures) – Continued strategic advisory and assistance in approaching investors for financial closure of SOIL \$ 10 mln. venture.
Nov. 2010 - Feb.2011	Italy & Belgium	EC (EACI)	Expert assessor	Ex post assessment of the impact of COOPENER Programme under the Intelligent Energy for Europe. Part of a Team of 3 senior experts for the assessment of a sample of 23 projects, presentation of main findings at a EACI convened workshop with DG Energy and DG Development staff. Contributed to produce a publication of EACI to disseminate results.
May 2004 – 2009	Italy – Europe, Brazil, China	Fiorello LaGuardia Foundation, New York	Director of European Office	Technical assistance for the development of the Foundation's partnerships in Europe and strategic advice on sustainable development programme development and implementation in Brasil, India and China. Tasks include strategic planning on Foundation's low carbon sustainable rural enterprise projects, development of partnerships and donor contacts, fundraising, drafting of project proposals, Monitoring & evaluation, and representation of MOSAICO (Mobilizing Sustainable Agriculture, Infrastructure and Capital) partners network. Advisory to president and board members on the development of a Sustainable Development education fellowship program.
June-Sept. 2010	Italy, Austria	Central EU Programme Secretariat	Expert assessor	Member of a team of experts for the evaluation of proposals of Central EU Programme 3° call – in charge of 7 evaluations of proposals on sustainable energy, environmental policy, land use planning, and ecosystems management
Jan. – June 2010	Italy, Belgium	Agriconsult. Europe	Evaluator	Member of an evaluation team for the assessment of project concept notes of EuropeAid Programme ACP-EC Energy Facility (2° call) – responsible for the assessment of over 80 project concept notes.

June 2009 – June 2010	Italy	LaGuardia Foundation, New York	Consultant	Project <i>Cornucopia: Hybrid Finance for Renewable Energy in Small Scale Value Added Agriculture</i> : a REEEP funded initiative for promotion of sustainable agriculture value chains in Joao Pessoa and Alagoas Brazil and Mozambique (on-going). Contribution to design, promotion and M&E plan implementation
Jan. 2008 – Feb. 2009	Italy, UK, Germany, USA	SILFAB SpA	Finance advisor	Technical assistance to SILFAB, start up company as world leading manufacturer of poly-silicon (feedstock of solar PV industry): advice on business planning and finance promotion of the €470 million industrial investment among venture capital and private equity operators. Strategic advice to founding partners, introduction to venture capital and private equity investors; missions in USA, Germany and UK.
2008 & 2009	Italy	Agriconsult. Europe SA	Evaluator	Member of an evaluation team for the assessment of project proposals of EuropeAid ENTR Programme, Environment and Natural Resources Management including Energy (2008 and 2009 grants)
Oct. 2007 – Dec. 2008	Italy, Germany, Spain, USA	Agenzia Toscana Promozione SpA.	Team Leader Ecosoluzioni (5 experts)	Project Invest in Tuscany for the Promotion of direct foreign investments in renewable energy and energy efficiency enterprises in the Region Tuscany – Market analysis, value chain analysis, identification of investment opportunities, financial cash flow simulations, and technical assistance in leads generation and scouting of potential investors, production and presentation of technical and promotional materials
June 2007 June 2008	Italy, USA	LaGuardia Foundation (New York)	Energy and Finance Consultant	Design and promotion of the Energy-MDG Financing Facility as a pilot facility for grants and lending to business ventures combining clean energy and energy efficiency and the Millennium Development Goals. Negotiation of agreement for seed capitalization in partnership with Banca Etica Group (Padova) – Project funded by REEEP, Vienna and Cariplo Foundation, Milan

Oct 2006 Sept. 2007	Italy, Dominican Republic, Bruxelles	Agriconsult. Europe SA	Evaluator & expert for EC contract negotiations	Member of an evaluation team for the assessment of project proposals of ACP-EC Energy Facility (Europe Aid). Technical assistance to the EC Delegation of Dominican Republic for contract negotiations on selected proposals amounting to over €9 Million.
Jan.- Feb. 2007	Bruxelles	IEEA	Evaluator	Evaluation of proposals under the Intelligent Energy for Europe - Altener Programme- Small Scale Renewable Energy Systems

April 2006	Bruxelles	EC, DG TREN	Evaluator	Member of an evaluation team for the project proposals of Coopener program under Intelligent Energy for Europe
Mar. 2006 - Sept. 2007	Italy and China	CIRPS- University of Rome, Roma	Consultant, CDM expert	Expert contribution to the design, fundraising and execution of a CDM Capacity Building Project for Private Sector in China (EC, Asia Pro Eco II co-funding). Coordinated outreach to CDM Investors and co-authored a Handbook "Guidelines on Selling your CDM project" published in Chinese
Feb.-Nov. 2006	Toscana, Italy	Mountain Community of Mugello (Florence)	Consultant, Coordinator of Local Agenda 21	Designed and secured financing from Tuscany Region (€45.000) for Phase 2 of Local A21 MUSA Bi . Coordinator of a consulting team for the feasibility analysis of local biomass energy value chain development (district heating and cogeneration) and promotion among local public and private actors; published a report and presented results via a local conference local media – see publications list
Oct. 2005 – Mar. 2006	Italy - Brazil	La Guardia Foundation, New York	Consultant	Technical assistance for the design, fundraising and execution of project Value Chain for Castor bean (Ricinus) production as local biofuel , a small farmer ownership model in Cearà State of Brazil. Developed cofinancing by Italian renewable energy group Asja.Biz and linkage to their voluntary carbon offset programme CleanPlanet.
Oct. 2005 – Mar. 2006	Italy - Brazil	La Guardia Foundation, New York	Consultant, expert evaluator	Technical assistance for the design, execution and M&E of ECOFILIERE , a Cariplo Foundation funded project on Sustainable Agriculture and high value added agri-production in the semi-arid of <i>Nordeste</i> region, Brazil. Tasks included methodological design, coordination of local evaluation team, performance indicators, carbon footprint and financial analysis, reporting to Cariplo Foundation
May 2005	Bruxelles	EC, DG TREN	Evaluator	Member of an evaluation team for the project proposals of Coopener program under Intelligent Energy for Europe
Mar. 2005	Italy and Bruxelles	EC, DG XII	Evaluator	Member of an evaluation team for the research project proposals on Scientific Support to Policies – Call SSP4, Impact Assessment Task 7, within the DGXII 6th Framework Program
Nov. 2004 – Dec. 2005	Italy, Belgium, France, UK Hungary, China, Thailand, USA	Blue Moon Fund, USA	Consultant and Advisor	Technical assistance for the assessment of opportunities for strategic partnerships with European foundations and other donor institutions, for supporting Blue Moon Fund Programme on Sustainability & Energy : representation to meetings with European Foundation Centre, Brussels; with Bilateral Donors; with Bellagio Forum on Sustainable Development; World Bank and other Foundations in Europe and Thailand. On behalf of the Blue Moon Fund, member of the <i>Social Investment Group</i> at the European Foundation Centre. Feasibility study of the establishment of a European office. Technical assistance to Global Environment Institute (China), a Blue Moon Fund grantee, in fundraising and projects proposals preparation.
May-Dec. 2004	Italy, Belgium, China	La Guardia Foundation	Consultant and Advisor	Technical assistance in the promotion of investments into China Environment Fund 2004 (CEF 2004), a USD 30 million venture capital fund investing in clean technology SMEs in China and managed by Tsinghua Venture Capital Management. Business meeting facilitated in China, Belgium and UK, presentation of experience to official of EC DG Environment in charge of launching GEEREF initiative.
May 2004	Rome, Italy	Global Mechanism of UNCCD	Consultant	Drafting of a project proposal on behalf of the Global Mechanism of UN Convention to Combat Desertification: Rural Irrigation and Renewable Energy in Burkina Faso and in Chad (including budgets) for submission to co-financing by private sector institutions
2003-2004	Toscana, Italy	Mountain Community of Mugello (Florence)	Consultant, Coordinator of Local Agenda 21	Coordinator of a multidisciplinary team for the Local Agenda 21 MUSA process, including the State of the Environment Report, the formation and management of the Civic Forum A21, and the drafting of a Local Action Plan for sustainable development.
Feb. 2003	Bruxelles	EC, DG XII	Evaluator	Member of an evaluation team for the research project proposals on Sustainable Energy Systems within the 6th Framework Program

May-Dec. 2003	Rome, Italy	CLES	Senior Environmental Economist	Member of a research team of CLES (Roma based institute for economics and development research) for a project on development of <i>Guidelines for Brownfield and Contaminated Sites Redevelopment</i> – Specific responsibility on design of methodological evaluation framework (with multicriteria analysis approach)- for Italian Environmental Protection Agency (APAT) - See Publications list
Mar.-May 2003	Marche Region, Italy	Pesaro & Urbino Province	Consultant	Survey on quality of life and on quality of labor conditions in Pesaro and Urbino Province (in association with CLES Institute, Roma)
2003 and 2002	Rome, Italy	U.N. FAO	Climate Change Policy Consultant, & Programme Design Consultant	Follow-up on the FAO report (see publications) on CDM and Sustainable Agriculture and Rural Development (SARD) . Activities included research into CDM activities in Agriculture sector, baselines methodologies development, CDM type project formulation for SARD, Donors identification, review of <i>Best Practices</i> in Biomass energy delivery projects, technical assistance for the design of an FAO Official Side Event at COP9 (Milan, Dec. 1-12, 2003) on CDM and Agriculture. Technical assistance in the design of SARD Initiative, a Type II outcome of WSSD Johannesburg. Tasks included: drafting of proposal, multi-stakeholder consultations, budget preparation, institutional mechanism design, review of participatory approaches and programs Preparation of a strategic report on the Clean Development Mechanism: <i>The Clean Development Mechanism (CDM): Implications For Energy and Sustainable Agriculture and Rural Development Projects</i> (FAO)
2001-2002	Toscana, Italy	Ass. of Siena's Chianti Counties	Local Agenda 21 Consultant	Coordinator of a multidisciplinary team for the Local Agenda 21 <i>Chianti Plus</i> , including the realization of a State of the Environment Report, the formation and management of the Civic Forum A21, participatory planning and drafting of a Local Action Plan for sustainable development.
2001-2002	Lanzhou, China	SELCO-Intl.	Consultant	Mission to Lanzhou, China for technical assistance and financial assessment of a Joint Venture company (GPV Co.) aiming at the drafting of its business development plan.
2001-2002	Padova, Italy	Helios Technology	Export & Technology Transfer Manager	<ul style="list-style-type: none"> Marketing activities in China, Nepal, Sri Lanka and Middle East areas. Design of a solar PV programme for the Government of Equatorial Guinea Transfer of a solar module and cells manufacturing plant to China (2001-2002) As Export Manager responsible for the China market, missions to China for participation to the Consultative Meetings of the WB/GEF Renewable Energy Development Project, for the identification of solar PV market opportunities and potential transfer of technology and industrial know-how to Chinese solar industry (Oct. 98, 1999, 2001); Mission for market development in Sri Lanka (March 1999); Missions for business meetings in Guanzhou and Shanghai (2000), Beijing, Baoding, Shanghai, Hong Kong (Sept. 2002)
December 2000	Rome, Italy	Ministry of Foreign Affairs DGCS	Environmen. Policy Expert	Mission to Washington DC for the <i>Village Power Conference 2000</i> (Dec. 4-8) on the use of renewable energy for rural electrification and rural development. Tasks included establishing contacts with other bilateral and multilateral donors and drafting guidelines for cooperation on renewable energy devel. as a Climate Change policy for the Italian Cooperation program.
1999-2000	Milan, Italy	Confimec SpA	Financial Specialist	Follow-Up Mission to Kosovo for technical assistance to the program <i>Restart of Rural Economy in Kosovo, Farm Inputs Component</i> (European Agency for Reconstruction). Monitoring of local partners (private sector agri-input dealers), analysis of commercialization model, collection of feedback and analysis of local market situation for Urea fertilizer

1999-2000	Rome, Italy	CLES Srl	Senior Economist	Responsible for study <i>Model for ex ante evaluation of employment impact of Regional Operative Plans 2000-2006 in Mezzogiorno</i> financed with EU Structural Funds Plan 2000-2006 (on behalf of Italia Lavoro)
1999-2000	Rome, Italy	GICO Consulting	Rural Credit Specialist, Environmental Evaluator	Mission to Kosovo for assistance to the implementation of the <i>Restart of Rural Economy in Kosovo, Farm Inputs Component</i> (European Agency for Reconstruction) for the monetization of fertilizer supply via open sales auction with a credit-in kind component. Tasks included definition of credit mechanism, assistance in auction scheme implementation and definition of sales contract format.
Nov.-Dec 1999	Stockholm, Sweden	HIFAB Intl.	Solar Energy Consultant	Project identification mission to Vietnam for the Rural Energy Study Project (solar PV, solar drying, grid rehabilitation, biogas, improved cookstoves, rural credit mechanisms) sponsored by the Swedish Cooperation Agency (SIDA)
1999-2000	Rome, Italy	CLES Srl	Senior Economist & Environm. Economist	Member of a team for assistance to Ministry Economic Planning for the microeconomic evaluation of the Regional Operative Plans within EU Structural Funds Plan 2000-2006; Responsible for the preparation of a policy report (with case study on Livorno port & urban area) on the Strategies for Sustainable Freight Transport Sector Policies for Reduction of CO2 Emissions, 2° report, on behalf of the Ministry for the Environment; Responsible for the preparation of a policy study on Strategies for Sustainable Freight Transport Sector Policies for Reduction of CO2 Emissions, on behalf of the Ministry for the Environment
1999-2000	Rome, Italy	FAO	Solar Energy Consultant	In charge of the preparation of a FAO study on the impact of solar PV rural electrification projects on rural development (with emphasis on the evaluation of impacts on rural income generating activities and on social welfare) - see publications list
1999-2000	Maldives, Italy	IFAD	Renewable Energy Consultant	Project formulation mission in Maldives for the design of a rural electrification pilot project component within the Southern Atolls Development Project via the Community Development Fund. Technological options included in the project design are solar photovoltaic, and Solar/Diesel hybrid systems and Solar/Wind/Diesel hybrid systems
1998	New Jersey, U.S.A.	E&Co.	Solar Energy Consultant	Participation to the preparation of a project proposal on behalf of Noor Web S.A, Morocco for the World Bank sponsored PV Market Transformation Initiative. In charge of the chapter on Environmental Impacts and CO2 emissions reductions.
Dec. 1998	Rome, Italy	Ministry of Foreign Affairs	Renewable Energy Consultant	Mission to Washington DC, USA, as Ministry's DGCS representative at the international meeting <i>Village Power 98</i> (on rural electrification policies and financing) and as member of the Italian Delegation at the <i>Technology Cooperation Donor Workshop</i> (organized by USAID)
1998	Vietnam, Italy	IFAD	Renewable Energy Consultant	Project formulation mission in Vietnam for the design of a rural electrification pilot project with rural credit mechanisms in Ha Tinh Province within the Ha Tinh Integrated Rural Development Project. Technological options included in the project design are solar photovoltaic, solar cooking, biogas

1998	Syria, Italy	FAO	Renewable Energy Expert	Follow-up Mission to Syria for the implementation a pilot project for solar electricity and solar cooking with the Bedouin community in Al Badia (Syrian steppe): technology demonstration, institutional design for rural credit mechanism, technical training and end-user training
1998	Italy	World Bank	Environm. Economist	Member of a team for the preparation of a Manual as training material for the World Bank, project EDIEN Political Economy of the Environment. Contribution to the writing of a chapter on Multi-Criteria Decision in project evaluation
1998	Syria, Italy	FAO	Renewable Energy Expert	Mission for the development of a pilot solar photovoltaic systems and solar cooker project and a Renewable Energy Plan with the design of a rural credit facility for the nomadic population of Syrian desert (Al Badia region)
1997	Vietnam	Tool-Consult	Solar Energy Consultant	Project identification and formulation mission for solar electrification projects in Vietnam. Liaison to SELF projects local partners, project design, rural credit, financial engineering
1997	Geneva, Switzerl.	PROMES Swiss Solar Industry Ass.	Consultant	Member of a team for the preparation of a manual on solar technology transfer for rural electrification projects. In charge of the Chapter on Financing and Marketing Strategies
1997	Rome, Italy	CLES Srl	Economist	Part of the team for the evaluation of labour policy and training policy of the Toscana Region
1997	Rome, Italy	ISFOL	Consultant	Part of a team for technical assistance to the development of Training Plans associated to Local Development Programs in Mezzogiorno regions.
1995-1997	WDC., U.S.A	Solar Electric Light Fund	Director of European Office	In charge of public relations, NGO networking, project identification and formulation, and identification of financing opportunities
1996	Torino	JEC Intl.	Consultant	Pre-feasibility Study for Solar PV Technology Transfer and Market Development in Zimbabwe
1995-1996	Morocco, Italy	NOOR Web S.A.	Consultant	Preparation of the Business Plan and feasibility study for the NOOR project of solar rural electrification in Morocco (study financed by Rockefeller Foundation and by the Swiss Development Assistance). Responsibilities included: investment evaluation, selection of candidate villages through multi-criteria analysis, development of marketing and financing strategies, credit mechanisms, policy framework assessment and environmental benefits analysis
July 1995	Geneva, Rome	Intl. Labour Office (ILO)	Environm. Consultant	Desk Review for Italy on the implementation of Agenda 21 with reference to the world of work issues (Interdept. Project on Environment and the World of Work)
1994-1995	Morocco, Italy	Atlantis Energy Investments	Consultant	Collaborated to the preparation of a report on Solar PV Rural Electrification (Project financed by the Office of Development Assistance of the Swiss Government)
Nov. 1994 – May 1995	Milan, Italy	Fondazione ENI Enrico Mattei	Environm. Economist	Collaborated to a study of monetary evaluation of environmental damage within the EEC sponsored project (D.G.XII) "Green Accounting in Europe" coordinated by Prof. A. Markandya of Harvard's Kennedy School Center for International Development.
Oct 1994-April 1995	Milan, Italy	Ambiente-Italia	Environm. Economist	Participated to the EC-sponsored project SAFE-MED (D.G.XII), on the strategies for renewable energy technology development in the islands of Sardinia and Crete. In charge of macroeconomic analysis and employment effects analysis.
1990-1993	Boston, U.S.A.	Tufts University	Environm. Researcher	Participated to the project team "Frontiers Issues in Economic Thought" led by Prof. Neva Goodwin for the publishing of the book <i>A Survey of Ecological Economics</i> (Island Press, 1995) within the Program for the Study of Sustainable Change and Development

1990-1993	Dominican Republic, Italy	WWF Italy	Consultant	Collaboration with the Energy & Resources Division of WWF-Italy to carry out a research report on "Prospects for the Expansion of Solar Photovoltaic Technology in the Developing World", (study financed by EUROSOLARE Company-AGIP Group & ANIT-Ansaldo Group)
1990-1993	Rome, Italy	CLES	Junior Environm. Economist	Part of a multidisciplinary team for a land planning document on the sustainable development of the coastal area of Calabria Region. Participated in a research on the economic analysis tools for the assessment of the environmental impacts due to industrial investments programs (a study financed by ENEA, the National Council for Environment and Alternative Energy). Collaborated to the Haven Oil Spill Impact Project for the economic evaluation of the natural resource damage (study financed by the Italian Ministry of the Environment)

15. AWARDS & GRANTS

2010-2011

- ❖ **Giorgio Ruffolo Mid-Career Research Fellowship, Harvard University, Sustainability Science Programme, Kennedy School of Government**, Sustainable agriculture enterprise: Framing strategies for scaling up small agro-enterprise based rural poverty alleviation
- ❖ **Fulbright Research Fellowship, Harvard University, Sustainability Science Programme, Center for International Development**

1999-2000

- ❖ **Monte dei Paschi di Siena Bank Foundation, Post Doctoral Research Grants**: Post-PhD Research at University of Siena on Sustainable Freight Transport & Climate Change Policy: an integrated multi-attribute analysis of freight transport flows between Sicily and Livorno.

1999

- ❖ **ENEA (National Agency for Alternative Energy and Environment) Sustainable Development National Prize: 1° National Prize 1999** awarded for PhD Thesis work on a methodology for multi-criteria assessment of energy investments in the developing countries context.

1993-1996

- ❖ **Doctoral Research Grant in Agricultural Economics and Policy**, Economics Policy Department, University of Siena

1993

- ❖ **CNR (National Research Centre) Grant for Research Abroad**. A six month grant with support and collaboration provided by Tufts University: *Frontiers Thinking in Economics* project. Research Coordinator: Prof. Neva Goodwin. Resulting publication: *A Survey of Ecological Economics*, (Island Press, 1995)

1991- 1993

- ❖ **Fulbright Scholarship** Masters Degree in Urban and Environmental Policy, Tufts University

16. SELECTED SEMINARS-WORKSHOPS-LECTURES

2011	Lecturer: Sustainable Agriculture Enterprise: Framing Strategies for Scaling Up Small Agro-Enterprise Based Rural Poverty Alleviation , Sustainability Science Seminar, Harvard University, Kennedy School of Government, - March 9 th 2011
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	Lecturer: Sustainable Agriculture Value Chains: approaches for smallholder market access and sustainable rural development , Boston University, International Relations Dept. – March 7 th
2011	Findings & Reflections on the Ex Post Assessment of the EC COOPENER Programme – Final COOPENER assessment Meeting, EC – EACI Brussels January 19 th
2008	Biomass ESCO: An Integrated Model for Agro-forest Biomass Value Chain in Tuscany , presented with Guido Mattei at the 16 th European Biomass Conference, Valencia June 3 rd
2008	REES Investment Opportunities in Tuscany , Official Side Event held at the Washington International Renewable Energy Conference – WIREC 2008, Washington DC March 3 rd , 2008
2007	Energy-Millennium Development Goal Financing Facility , with Patrick D’Addario for the REEEP 2 nd Meeting of REEEP Project Managers, New Delhi 4-5 Febr.2007
2006	Italian Agri-cooperative business models , presented at the 2006 MOSAICO Network Retreat, Washington DC, January 25 2006
2004	Invited Speaker: MOSAICO (<i>Mobilizing Sustainable Agriculture Infrastructure and Capital</i>) a foundation led development cooperation initiative , presented at European Foundation Centre, Social Investment Group Meeting, Brussels Nov. 2004
2002	Invited Speaker: Rural Renewable Energy for Productive Uses: <i>Beyond the Light Bulb</i> , presented at the FAO-GEF High Level Experts Workshop on <i>Productive Uses of Renewable Energy: Experience, Strategies and Project Development</i> , FAO Rome, June 18-20 2002
1995	Lecturer: Technology Transfer for Sustainable Rural Development: the Example of Solar Energy , R. Schuman Centre Seminars Series, European University Institute, Firenze
1994	Lecturer: An Ecological-Economic Framework for Evaluation of Solar Rural Electrification Investments , PhD seminar, Agricultural Economics and Policy Dept., University of Siena
1993	Invited Speaker: Strategies for Solar PV Rural Electrification in the Developing World , paper presented at ISES Solar World Congress 1993, Budapest, Hungary, August 1993

17. PUBLICATIONS LIST

Sustainable Agriculture Enterprise: Framing Strategies for Smallholder Inclusive Value Chain Approaches to Rural Development, CID Working Paper Series, Kennedy School of Government, Harvard University (forthcoming)

Global Status Report on Local Renewable Energy Policies, (lead author Eric Martinot), contribution to local policy case summaries, WorldWatch Institute and REN21, in print

Renewables 2009 Global Status Report, (research director Janet Sawin), Lead Country Researcher for Italy, WorldWatch Institute & REN21, 2010

Renewables 2007 Global Status Report, (lead author Eric Martinot), contribution to section on estimated employment effects, WorldWatch Institute and REN21, 2008

“Biomass ESCO: an Integrated Model for Agro-forestry Biomass Value Chain in Tuscany” with Guido Mattei, in *16^o European Biomass Energy Conference Proceedings*, Valencia 2008

Guidelines on selling your CDM project - a handbook with checking list and best practices for CDM in China, (in Chinese) with Wen Guo et Al., Chapter 4, published within the Asia Pro Eco II *CDM Capacity Building for Private Sector Project*, 2007

“Energy Sector Summary – Italy”, Special issue on Renewable Energy in the EU by Francis Johnson (editor) in *RED Newsletter* of Stockholm Environment Institute, Vol. 20 May 2007

“Brownfields cleanup and re-development: from costly necessity to opportunity of sustainable development”, (in Italian), with Antonio Ranieri and Paolo Liberatore in **Economia, Cultura e Società, 25 anni del CLES**, (Ed. Andrea Iovane), Diabasis Editore, 2006.

Development opportunities for the forest-wood-energy value chain in Mugello, (in Italian), with Daniele Cesano, Local Agenda 21 Report, Mountain Community of Mugello (Florence), 2006.

Renewables 2005 Global Status Report, (lead author Eric Martinot), contribution for section on estimated employment effects, WorldWatch Institute and REN 21, 2005

Methodologies, Techniques and Procedures to Support Brownfields Redevelopment Planning (in Italian), Chapters 8 and 9 with Liberatore P., Italian Environmental Protection Agency (APAT) 2004

“Conversation about Solar PV in China”, interview article on *Solar Flare*, Strategies Unlimited, n° 4, November 2002

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